

# Adrian Toon

## resumé

I am a self-motivated, experienced building professional and entrepreneur who has been active in the construction industry since 1980. Currently holding the role of Immediate Past President of the Council for Aluminium in Building (CAB) and Immediate Past President of the Federation of European Window and Curtain Walling Manufacturers' Associations (FAECF), which represents the facade industry across Europe. I have a good

understanding of the construction process and an extensive knowledge of the use of aluminium and other fenestration materials in construction.

As well as being awarded an MBA, I am currently Chair of the CAB Technical Committee.

At the beginning of 2004 I set up a2n Management Limited as a facade consultancy, including marketing services such as architectural photography, drone photography and media services. Today a2n operates from a Cheshire base, offering services to clients across the UK. The business has expanded to working with European clients and still concentrates on the core services which are all undertaken personally.

Together with an active role on the CAB board and Technical Chair, I also work with Qualicoat UK and Ireland, servicing their marketing requirements, developing strategies to increase awareness amongst specifiers.

Clients of a2n currently include some of the largest aluminium systems companies within I.



### **Employment Background:**

In 1999 I was asked to head up Reynaers Limited in the UK as Managing Director. During the five years in this role I increased turnover threefold and initiated a marketing programme which was adopted by the European group. The position took me to many European group meetings in different host countries and also working closely with the group company based near to Brussels.



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In the mid 1990s I took the role of Managing Director of a small business owned by Plastmo called Everlite. Everlite extruded both polycarbonate and PVC translucent panels used for lightweight roofing and walling applications. During this time I spent an extensive amount of time at the company's headquarters in Denmark.

I also spent a short time with Glamalco in Cardiff, at the time Kawneer's largest account in the UK, as Contracts Manager.

During the 1980's I worked for Glostal Systems, now Hydro Building Systems, in the role of Territory Sales Manager during this time I was awarded Salesman of the Year whilst covering three of the company's sales regions.

Towards the end of 1980s I relocated near to Glostal in Tewkesbury in order to take up the role of Research and Development Manager, testing and developing the company's range of residential and commercial products which comprised of aluminium doors, windows and curtain wall systems. Having a good understanding of the performance of the products took me out to site to undertake surveys where products had not been installed correctly. In the early 1990's I developed and headed up the Glostal Training programme for customers and internal personnel, whilst continuing the surveying and snagging role on site installations.



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MBA

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